

Registration Excise and Prohibition Department

Vikash Bhawan, New Secretariat,

Bailey Road, Patna-01

Tender No: Excise/XBSS-2016/01 dated 8th May 2016

Replies to pre-bid queries of the bidders as per the pre-bid meeting held on 17th May 2016

| S. No. | Name of the Bidder | RFP Document Reference(s) (Section & Page Number(s)) | RFP Document Section (s) | Content of RFP requiring Clarification(s) | Points of clarification | Replies |
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| 1 | Aryacom | Section No. 4 (Technical Specification) & Page Number 4 | Physical Specification Point No. 3 | Conveyor Height (mm): 800 to 850mm approx. | Generally for large size X-Ray machines the tunnel height is to be low because it is used to scrutinize heavy baggage. So the conveyor height from the floor should be low. Hence we suggest it should be 300 mm. | Accepted. Please read the clause as "Conveyor Height (mm): 300 or more". |
| 2 | Aryacom | Section No. 4 (Technical Specification) & Page Number 5 | Standard Generator Point No. 4 | Steel Penetration Guaranteed(mm): 35mm or better | This level of penetration & desired wire resolution can't be displayed at similar point of time without any image processing function. It is recommended that the penetration level & wire resolution should match in order to display a clear picture. We suggest penetration should be 30 mm thickness of steel. | Accepted. Please read the clause as "Steel Penetration Guaranteed(mm): 30 mm or better" |
| 3 | Aryacom | Section No. 4 (Technical Specification) & Page Number 6 | Standard Generator Point No. 6 | Orientation: Vertically Upward | We offer Downward beam direction. Generally for large X-ray machines which scrutinizes heavy baggages the tunnel height is to be low. So the X-ray direction is to be downward to scan the baggage. | Accepted. Please read the clause as "Orientation: Downward/Upward as per the solution provided by the bidder. However the image resolution etc. shall be as per specification" |

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| 4 | Aryacom | Section No. 4 (Technical Specification) & Page Number 7 | Standard Generator Point No. 7 | No of Channels(Detectors): 1200 approx | We offer 1152 no. of channels. Hence we request you to allow min 1152 Channels so that more OEM can qualify. | Accepted. Please read the clause as "No of Channels(Detectors): 1150 or more" |
| 5 | Aryacom | Section No. 4 (Technical Specification) & Page Number 8 | Radiation Safety Point No. 5 | US FDA | In India USFDA certification is not required. Hence for India only AERB certified should be asked. | Accepted. Please read the clause as " US FDA / equivalent certification" |
| 6 | Aryacom | Section No. 4 (Technical Specification) & Page Number 9 | Regulatory Approvals Point No. 2 | International Certification: Machine to have certification to be installed at all places including Police, Paramilitary, Defense, Railway & Airports | For Indian manufacturers international certifications should not be required. | Please read the clause as "Should be AERB certified" |
| 7 | Aryacom | Section No. 7.1 (Pre - Qualification Criteria) & Page Number 13 | Legal Entity Point No. 1(e) | Only one bid can be submitted for the scanner manufactured by each OEM- either by the OEM himself or by his Indian subsidiary or joint venture or by other manufacturer authorised by the OEM. If more than one bid is received for the scanner manufactured by an OEM, the Purchaser may reject any or all such bids. | An OEM must support multiple partners else, competition will be less and prices may be high. | Please read the clause as "Bids can be submitted either by the OEM or by its Indian subsidiary or joint venture or by other manufacturer authorised by the OEM" |
| 8 | Aryacom | Section No. 7.1 (Pre - Qualification Criteria) & Page Number 13 | Turnover | The bidder in its name must have achieved a minimum average annual financial overall turnover of INR 50 crores per year for the last three years | | Not accepted |

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| 9 | Aryacom | Section No. 7.1 (Pre - Qualification Criteria) & Page Number 13 | Technical Capability | <p>a. The tenderer or its OEM should have a proven track record of having supplied at least 200 (One Hundred) X-Ray based baggage scanning systems of capability required in the tender or better systems of similar type in the last five years (from 1st April 2010 to 31st March 2015).These systems should have been supplied to five different clients and should be in field operation for more than two (2) years.</p> <p>b. OEM or SI must be maintaining 100 machines in India for last five years.</p> <p>c. OEM or SI must be maintaining 20 Machines in Bihar, Jharkhand and Odisha.</p> <p>d. Satisfactory after sales services certificates must be enclosed from minimum 50 users for last Five Years for similar kind of machines preferably from Bihar, Jharkhand and Odisha.</p> | <p>We are a Indigenous Manufacturer manufacturing X-ray Baggage Scanners from past 3 years. The quantity supplied & installed asked is very high for manufacturers like us. We request you to please remove this point so that we could participate in the tender. These kind of criteria will make the tender process restrictive and being and Indian manufacturer we will not be able to bid.</p> | <p>Accepted. Please read the clause as "The tenderer or its OEM should have a proven track record of having supplied at least 14 X-Ray based baggage scanning systems of capability required in the tender or better systems of similar type in the last five years (from 1st April 2010 to 31st March 2015)"</p> |
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| 10 | Godrej & Boyce Mfg Co. Ltd | Section No. 7.1 (Pre-Qualification) & Page Number 13 | Requirement Point No 4.a. | The tenderer or its OEM should have a proven track record of having supplied at least 200 (One Hundred) X-Ray based baggage scanning systems of capability required in the tender or better systems of similar type in the last five years (from 1st April 2010 to 31st March 2015).These systems should have been supplied to five different clients and should be in field operation for more than two (2) years | The tenderer or its OEM should have a proven track record of having supplied at least 14 X-Ray based baggage scanning systems of capability required in the tender or better systems of similar type in the last five years (from 1st April 2010 to 31st March 2015) | As above |
| 11 | Godrej & Boyce Mfg Co. Ltd | Section No. 7.1 (Pre-Qualification) & Page Number 13 | Requirement Point No 4.b. | OEM or SI must be maintaining 100 machines in India for last five years. | OEM or SI must be maintaining 14 machines in India for last five years. | Accepted. Please read the clause as "OEM or SI must be maintaining 14 machines in India for last five years" |
| 12 | Godrej & Boyce Mfg Co. Ltd | Section No. 7.1 (Pre-Qualification) & Page Number 14 | Requirement Point No 4.c. | OEM or SI must be maintaining 20 Machines in Bihar, Jharkhand and Odisha. | There Should not be any Particular state wise criteria of Machine. | Accepted. Please treat the clause as deleted |
| 13 | Godrej & Boyce Mfg Co. Ltd | Section No. 7.1 (Pre-Qualification) & Page Number 14 | Requirement Point No 4.d. | Satisfactory after sales services certificates must be enclosed from minimum 50 users for last Five Years for similar kind of machines preferably from Bihar, Jharkhand and Odisha. | Satisfactory after Sales services certificates must be enclosed from minimum 14 Machine for Last five years from PAN INDIA. | Accepted. Please read the clause as "Satisfactory after Sales services certificates must be enclosed from minimum 14 Machine for Last five years in INDIA" |
| 14 | Godrej & Boyce Mfg Co. Ltd | Section No. 4 (Technical Specification) & Page Number 4 | Physical Specification Point No 3 | Conveyor Height (mm): 800 to 850mm approx. | Conveyor Height Should be minimum 300mm | As above |

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| 15 | Godrej & Boyce Mfg Co. Ltd | Section No. 4 (Technical Specification) & Page Number 4 | Standard Generator Point No 4 | Steel Penetration Guaranteed(mm): 35mm or better | Steel Penetration Should be 34mm. | As above |
| 16 | Godrej & Boyce Mfg Co. Ltd | Section No. 4 (Technical Specification) & Page Number 4 | Standard Generator Point No 6 | Orientation: Vertically Upward | Orientation: Vertically Upward/Downward | As above |
| 17 | Godrej & Boyce Mfg Co. Ltd | Section No. 4 (Technical Specification) & Page Number 4 | Radiation Safety Point No 5 | US FDA | It is not clearly mentioned what type of Radiation Safety should be managed. | As above |
| 18 | Godrej & Boyce Mfg Co. Ltd | Section No. 4 (Technical Specification) & Page Number 4 | Regulatory Approvals Point No 2 | International Certification: Machine to have certification to be installed at all places including Police, Paramilitary, Defense, Railway & Airports | It is not clearly mentioned what type of certificate required | As above |
| 19 | Godrej & Boyce Mfg Co. Ltd | Section No. 4 (Technical Specification) & Page Number 4 | Image Processing | Continuous Zoom: 36X | Continuous Zoom Should be 32X. | Accepted. Please read the clause as "32X or more" |
| 20 | Godrej & Boyce Mfg Co. Ltd | Section No. 4 (Technical Specification) & Page Number 4 | Computer configuration for Image Storing and archiving. Point No e | UPS : Sufficient capacity to take the load | Its not clearly mentioned that what type of Backup is required . Either UPS Should be for Entire Machine or PC & also what is the back up desired. | Please read the clause as " UPS should provide full load backup of 30 mins for Entire machine" |
| 21 | Godrej & Boyce Mfg Co. Ltd | Section No. 3 (Scope of Work) & Page Number 4 | Delivery Schedule for Installation of Baggage Machine | 1.5 Month from the Date of Signing of Contract | Delivery Schedule should be 10-12 week from the Date of Signing of Contract. | Please read the clause as " Delivery Schedule for Installation of Baggage Machine: 8 Weeks from the Date of Signing of Contract" |