

**Department of Registration, Excise and Prohibition,**  
**Government of Bihar**

**Reply to pre-bid queries**

Based on the written queries received by the department and the pre-bid meeting held on 4<sup>th</sup> March 2016 at the department with reference to **RFP No. Excise/e-Lock/2016/02**, the replies are as below:

<b>S. No</b>	<b>Bidders Name</b>	<b>Clause &amp; page no.</b>	<b>Description</b>	<b>Request\Clarification</b>	<b>Replies</b>
1	Kommlabs	Authentication of Bids, Page-10	The Proposal should be accompanied by a power-of attorney in the name of the signatory of the Proposal.	Request you to remove Power of Attorney clause since it's an E-tender and every bidder shall Digitally sign it.	Accepted. Please treat this as removed from RFP.
2	Kommlabs	Point 8, Page-35	The responding firm must have a minimum 50 number of IT Staff of technically qualified personnel in the domain of systems integration, as on 31st July, 2015 on its roll.	Request you to revise minimum number of staff to 30.	Accepted. Please read the clause as "The responding firm must have a minimum 30 number of IT Staff of technically qualified personnel in the domain of systems integration, as on 31st July, 2015 on its roll".
3	Kommlabs	Past Experience of the responding firm, Clause-A, Page-16	At least THREE client references for implementation of an E Lock & GPS/ O&M project.	Bidders can submit 3 clients reference either E-lock\GPS or O&M Projects. Please accept	Accepted. Please read the clause as "At least THREE client references for implementation of an E Lock / GPS/ O&M project".
4	Kommlabs	Past Experience of the responding firm, Clause-C, Page-16	Projects in India Agency Projects undertaken in India involving at least 3 locations with a value of more than INR 4 crores per project	Request you to remove clause C as Bidder are providing past experience credential in clause A. Moreover if required Bidders can be asked to produce 3 orders from India only.	Accepted. Please treat this as removed from RFP.

5	Kommlabs	OEM Experience	The responding firm or the OEM should have executed e-Lock based projects	Bidders can submit OEM's international client's reference. Please accept	Accepted. Please read the clause as "The responding firm or the OEM should have executed e-Lock based projects. Bidders can also submit OEM's international client's reference".
6	Kommlabs	Form-13, Page No-44	Declaration on Source Code and Intellectual Property Rights	Please suggest about Part III as mentioned in Form-13 "Source Code rights as defined in Clause __ of Part III of this RFP document"	Please read the sentence as "I, authorized representative of _____, hereby solemnly affirm to the IPR and Source Code rights of this project".
7	Kommlabs	General	Manpower qualification at Units	Please allow Bidder to quote Unit staff with basic qualification & computer expertise.	Accepted.